

Message Text

UNCLASSIFIED

PAGE 01 NEW DE 15104 081643Z

44

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-06 RSC-01 /018 W
----- 039343

R 081137Z NOV 74

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 5149

INFO AMEMBASSY ISLAMABAD

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL KARACHI

AMCONSUL LAHORE

AMCONSUL MADRAS

UNCLAS NEW DELHI 15104

PLEASE PASS COMMERCE

E.O. 11652: N/A

TAGS: BEXP XB

SUBJECT: MINE/MINE PLANT PROCESSING/EARTHMOVING AND
CONSTRUCTION EQUIPMENT TRADE MISSION

REF: NEW DELHI 14798

1. WE WELCOME HERB SOCKS' VISIT PARTICULARLY SINCE
WE URGENTLY NEED THE COMPANY BROCHURES AND OTHER
INFORMATION HE IS CARRYING. HIS VISIT SHOULD ALSO
ENABLE US TO SETTLE SOME NEWLY-INTRODUCED FEATURES
WHICH APPEAR IMPRACTICAL AND/OR UNDESIRABLE.

2. WE HAVE UNDERTAKEN MOST OF THE ADVANCE WORK AS
IT WAS ALREADY OVERLY-DELAYED AND CAN BEST BE HANDLED
BY PERSONNEL FAMILIAR WITH LOCAL OFFICIALS, CONDITIONS
AND RESOURCES. WE INTEND TO ADHERE TO THE SCHEDULE
PROPOSED AND WILL NOT INCLUDE BANGALORE AS IT IS NOT
OF MAJOR SIGNIFICANCE IN THE MINING OR OTHER PRODUCT
AREAS COVERED BY THIS TRADE MISSION. IF BANGALORE HAD
MERITED INCLUSION WE WOULD HAVE RECOMMENDED SAME.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 NEW DE 15104 081643Z

3. ALTHOUGH STATE 232174 (SEE ITEM #8) HAD INDICATED

THAT "THE MISSION MEMBERS ARE IN ALMOST EVERY INSTANCE UPPER-LEVEL CORPORATE EXECUTIVES" WE FIND THAT ONLY FOUR COMPANIES WILL INDEED BE REPRESENTED BY PRESIDENTS OR VICE PRESIDENTS. SINCE THIS FACTOR REDUCES THE IMPORTANCE OF THE TRADE MISSION, IN INDIAN YEES AT LEAST, WE CONCUR THAT IT WOULD BE PRUDENT TO ELIMINATE THE SEMINAR PROGRAM WE HAD ENVISIONED.

4. WE ALSO NOTE THAT FERSEX INTERNATIONAL AND UTAL INTERNATIONAL HAVE BEEN INCLUDED IN THE TRADE MISSION AND ASSUME THAT BOTH ARE CEM HOUSES, PRESUMABLY SEEKING AGENCY REPRESENTATION IN INDIA. THERE IS A VERY STRONG LOCAL BIAS IN FAVOR OF DIRECT RELATIONSHIPS WITH US MANUFACTURERS RATHER THAN THROUGH CEM OR SIMILAR INTER-MEDIARIES. WE WOULD HAVE GREATLY PREFERRED DEVOTING FULL TIME TO MAJOR MANUFACTURING AND ENGINEERING FIRMS CAPABLE OF PRODUCING COMPARABLE EXPORT SALES. BE THAT AS IT MAY, WE WILL DO OUR UTMOST TO ASSIST THOSE TWO FIRMS.

5. THE BROAD COMPSOTION AND CALIBER OF THE TRADE MISSION ALSO MAKES IT INADVISABLE AND INAPPROPRIATE FOR US TO SEEK GOI MINISTERIAL BRIEFINGS. WE WILL, OF COURSE, ARRANGE FOR MEETINGS WITH SENIOR GOI MINISTRY OFFICIALS BUT AT MORE APPROPRIATE TECHNICAL LEVELS SINCE ANY DISCUSSIONS HELD WILL DEAL WITH TECHNICAL RATHER THAN POLICY-LEVEL MATTERS.

6. THE EMBASSY WILL ARRANGE FOR THE PRINTING OF BROCHURES FOR PAKISTAN. UNFORTUNATELY, WE HAVE RAN OUT OF THE TIME WHERE INDIA IS CONCERNED.

7. WE APPRECIATE COMMERCE CONCURRENCE WITH OUR RECOMMENDATION THAT PROTOCOL CALLS BE KEPT TO AN ABSOLUTE MINIMUM AND THAT LOCAL REPRESENTATIVES NOT BE INCLUDED IN EMBASSY/CONSULATE BRIEFINGS.MOYNIHAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974NEWDE15104
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740322-0453
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741159/aaaabyaz.tel
Line Count: 97
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: NEW DELHI 14798
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 13 NOV 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 NOV 2002 by WorrelSW>; APPROVED <26 NOV 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MINE/MINE PLANT PROCESSING/EARTHMOVING AND CONSTRUCTION EQUIPMENT TRADE MISSION
TAGS: BEXP, XB
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005